



# Info session

Senior software engr, tech lead



Justin Pearson

Ciarra Peters

NEU

Feb 12, 2020



Co-op Jun-Dec 2019  
Full-time Aug 2020

# Agenda

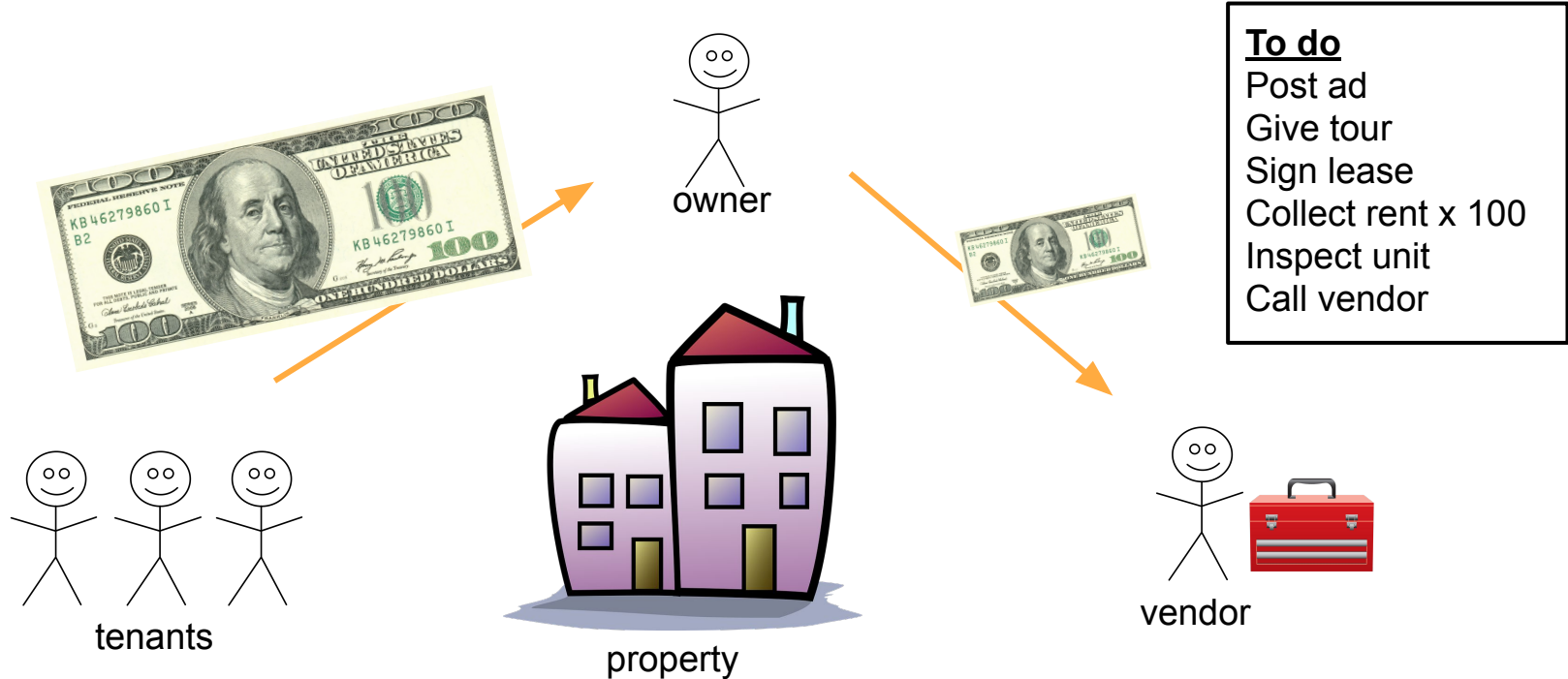
1. What's Appfolio's product?
2. What would my life look like at Appfolio?

# Agenda

- 1. What's Appfolio's product?**
2. What would my life look like at Appfolio?

# What's Appfolio's product?

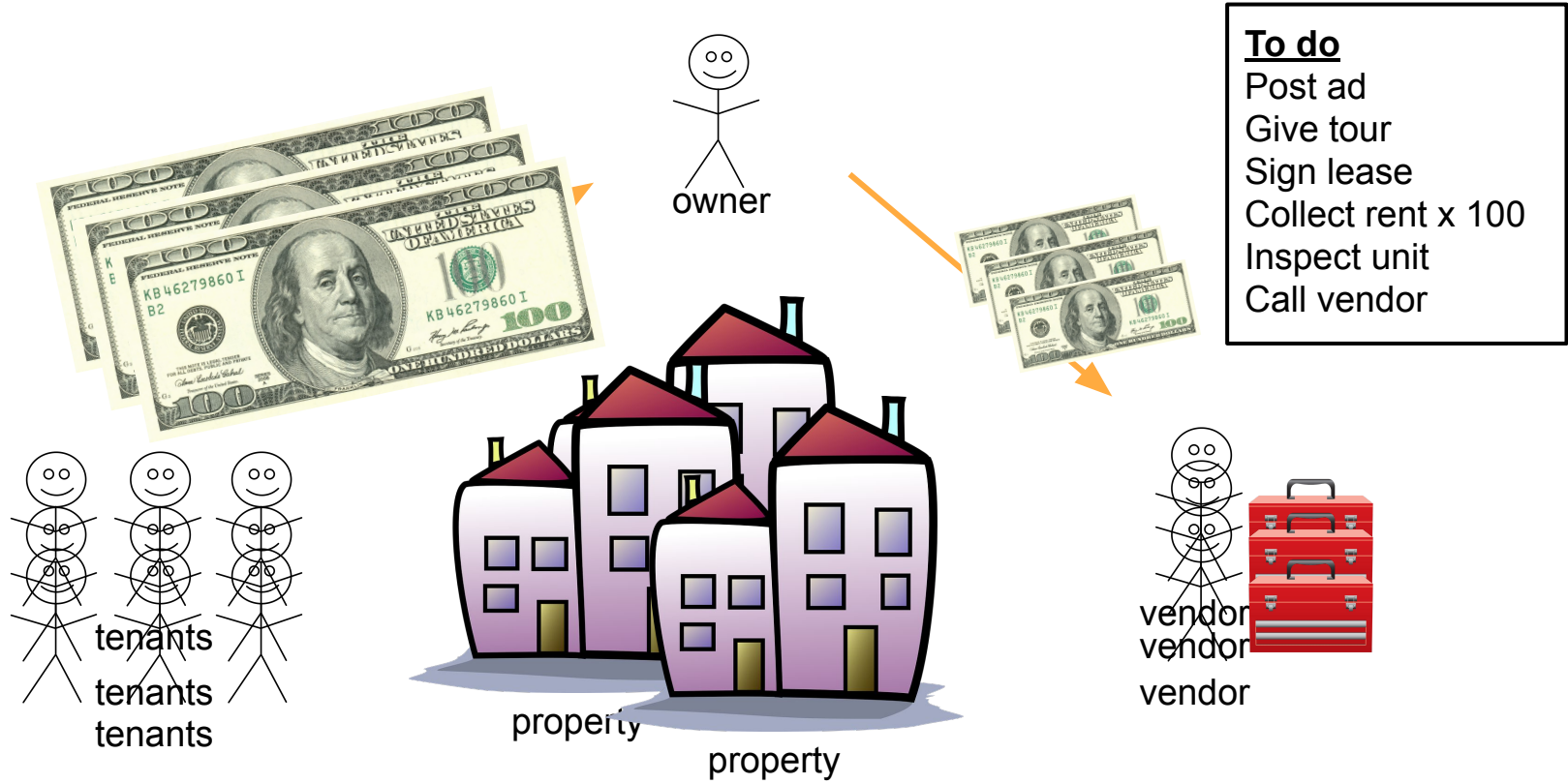
*Property management software.*





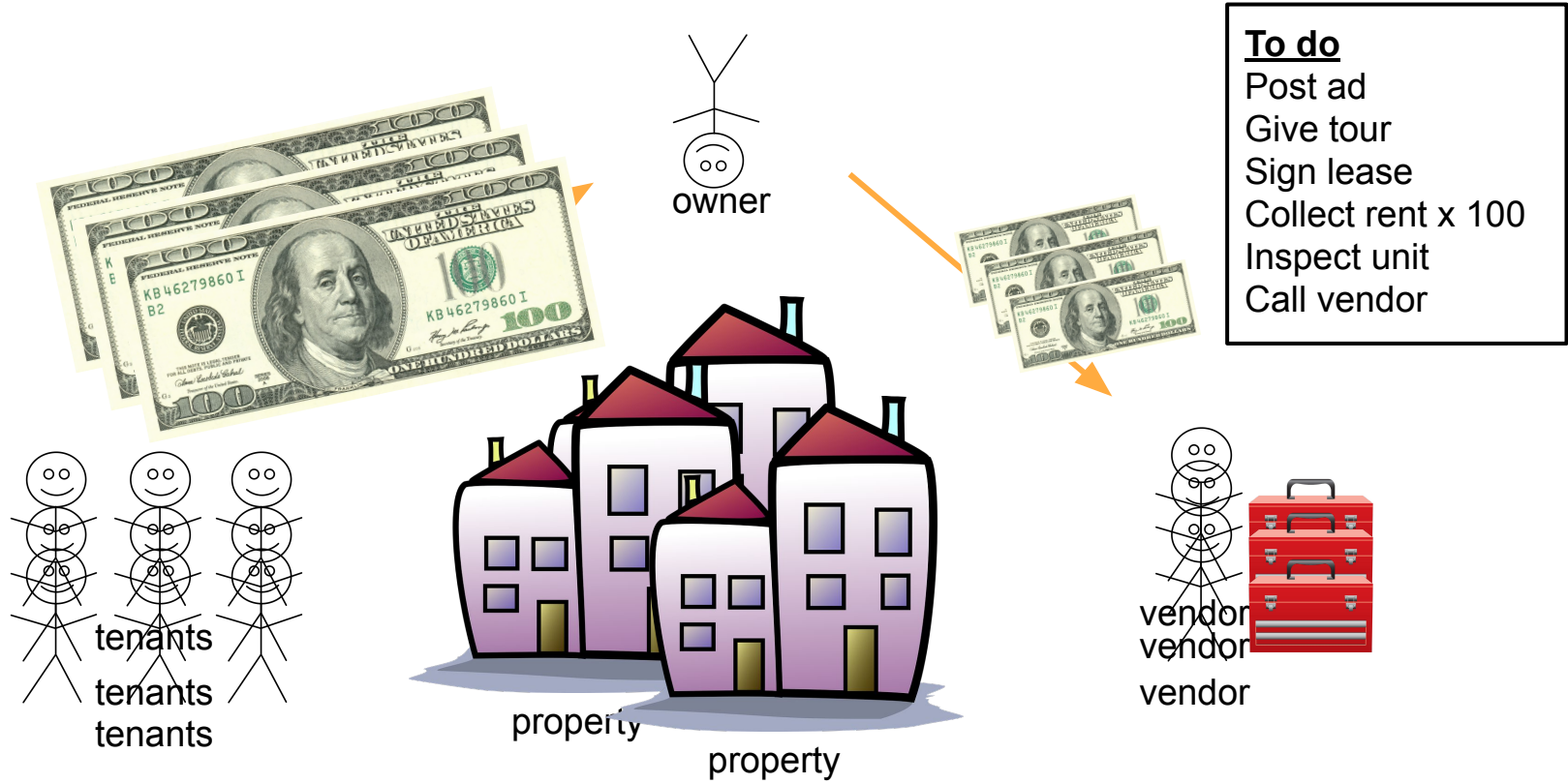
# What's Appfolio's product?

*Property management software.*



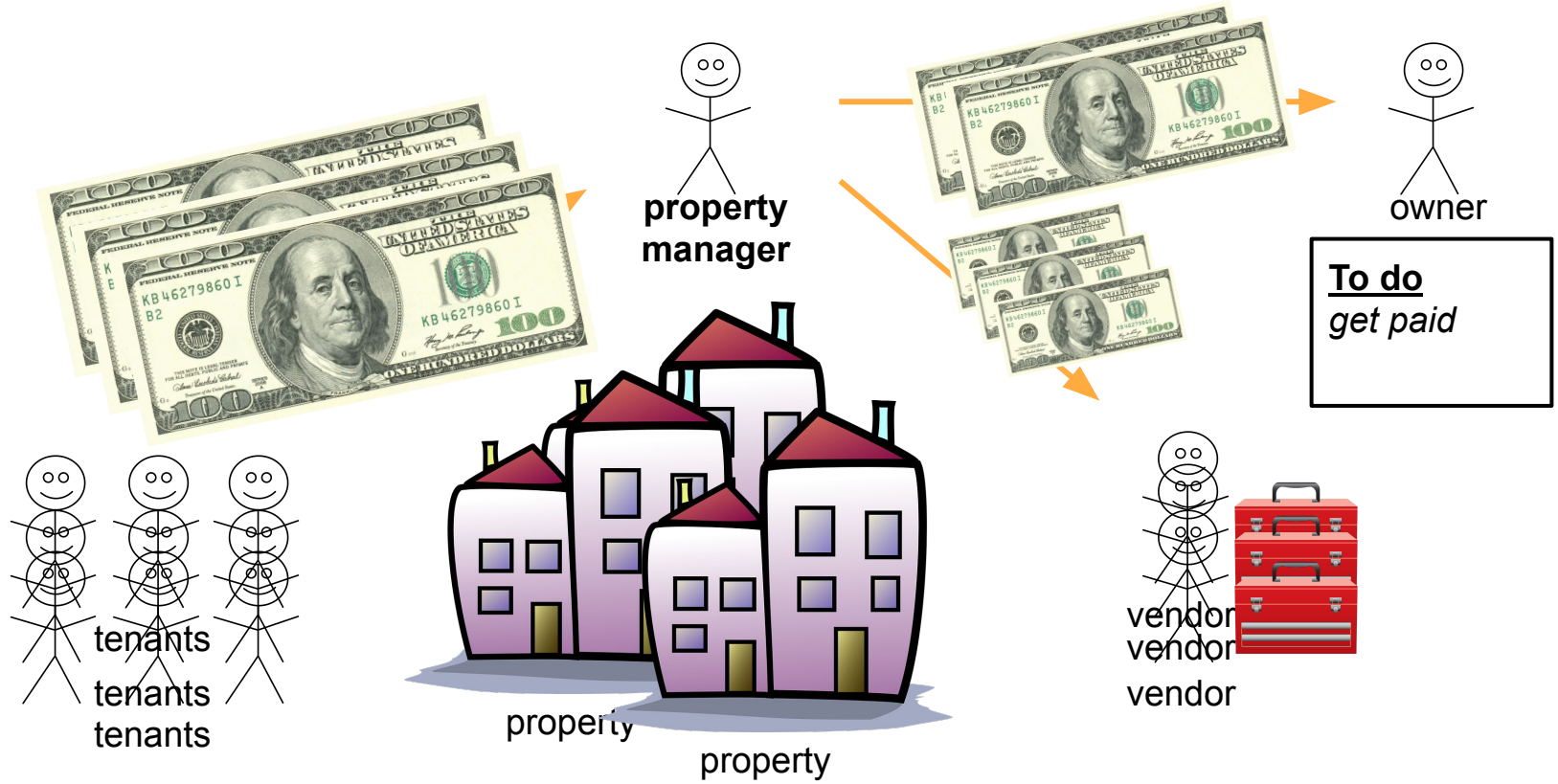
# What's Appfolio's product?

*Property management software.*



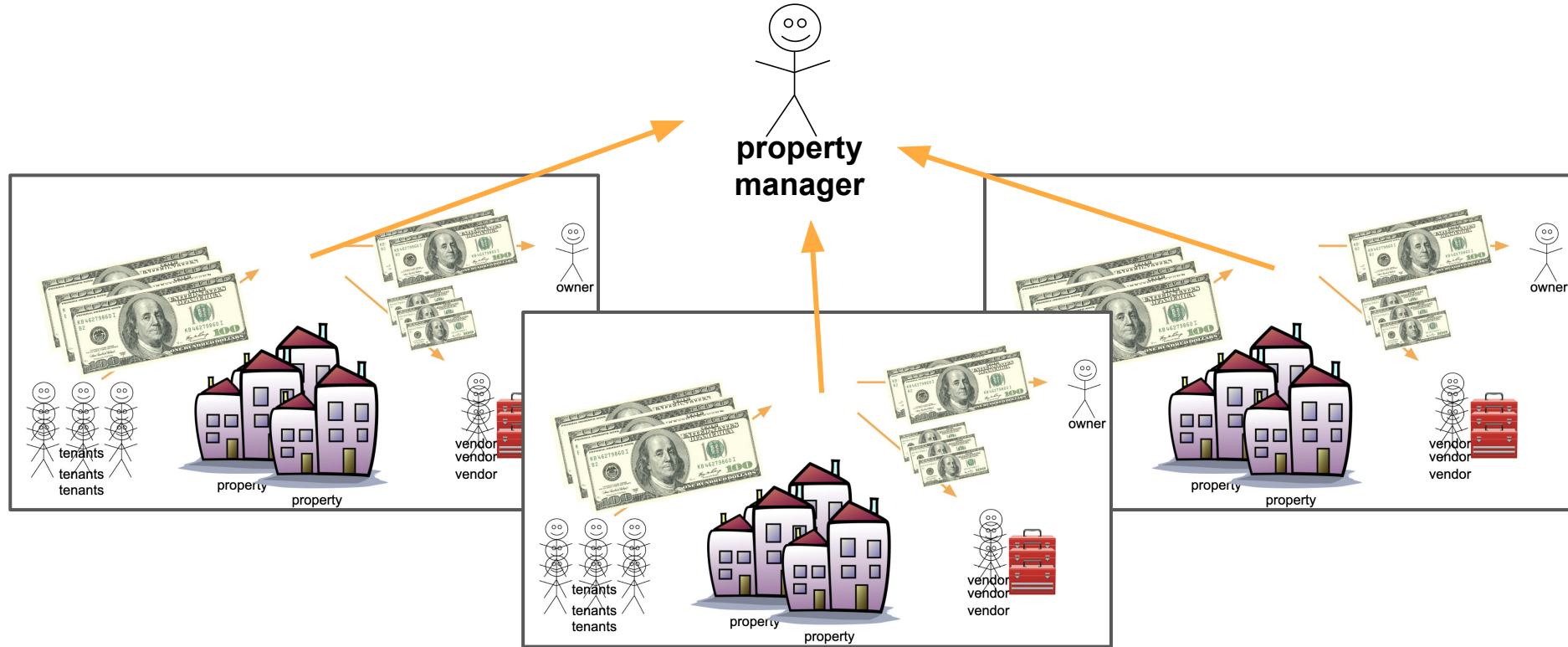
# What's Appfolio's product?

*Property management software.*



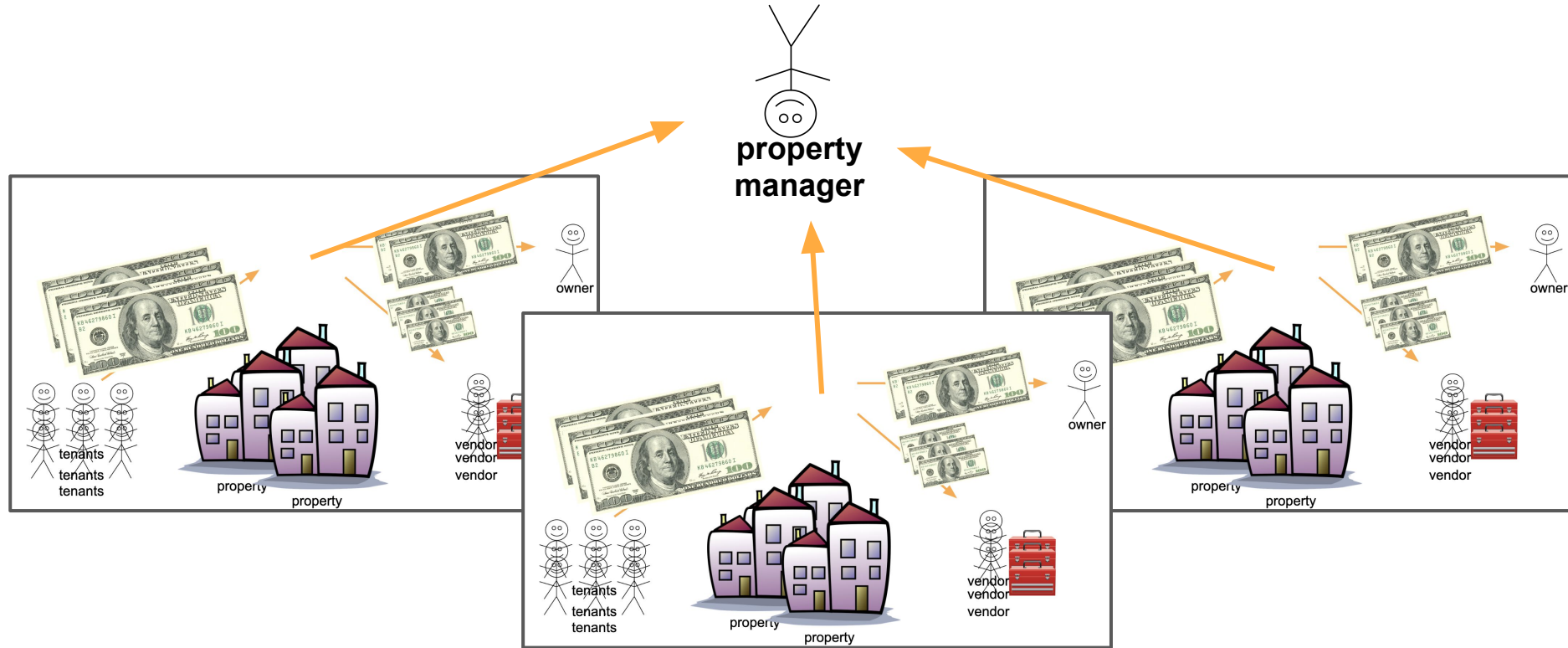
# What's Appfolio's product?

*Property management software.*



# What's Appfolio's product?

*Property management software.*

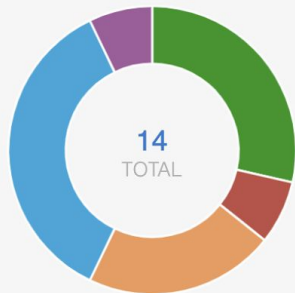


- DASHBOARD
- LEASING
- PROPERTIES
- PEOPLE
- ACCOUNTING
- MAINTENANCE
- REPORTING
- COMMUNICATION
- WHAT'S NEW 29

Leasing Activity (Last 30 Days)

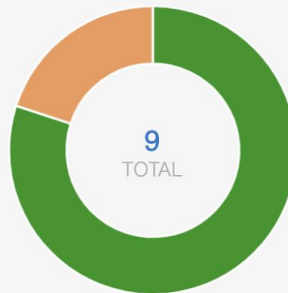
Get more leads and fill your vacancies faster with Premium Leads. [Let's Talk!](#)

Guest Cards



ACTIVE PRE-QUALIFIED INACTIVE WAITLISTED  
APPLICATION COMPLETED COLD

Rental Applications



APPROVED DENIED DECISION PENDING CANCELED

Online Leases

276

Out for Signing

42

Ready to Countersign

3

Fully Executed

Upcoming Lease Expirations

316

Expiring This Month

72

Expiring Next Month

Current Statistics

174

Units Posted Online

?

57 days

Average Turnover Time

?

TO-DO LIST 0

APPS  
Investment Management

SETUP  
Sign up for Payments

CALENDAR  
View Calendar

PROPERTY  
New Property

PEOPLE  
Move In Tenant  
Tenant Receipt  
Homeowner Receipt  
Enter Bill  
New Owner  
New Vendor  
Rent Increase  
Enter Utility Bill

REPORTS  
Delinquency  
Homeowner Delinquency  
Tenant Ledger  
Income Statement  
Unit Vacancy Detail  
Rent Roll  
Dues Roll  
Cash Flow



DASHBOARD

LEASING

PROPERTIES

Properties

Associations

Corporate Entities

PEOPLE

ACCOUNTING

MAINTENANCE

REPORTING

COMMUNICATION

WHAT'S NEW

29

Lots of Properties, Inc.

Search



Help & Training

Customer Service

Properties

Associations

Corporate Entities

## Properties

Click on any row to view property information.

Name	Type	Units	Vacant	Owners
11 Lease Test St 11 Lease Test St Apt 5a Santa Barbara, CA 93101	Multi-Family	1		Don Holder
123 Fake Street Imagination Land, CA 93101	Single-Family	1		
123 Park Ave New York, NY 11001	Single-Family	1		
232 Barstow 232 Barstow Clovis, CA 93612	Multi-Family	7		GSF Properties Inc
246 Barstow 232 Barstow Clovis, CA 93612	Multi-Family	4	Yes	GSF Properties Inc
3197 Kernland 3197 Kernland Ave. Merced, CA 95340	Single-Family	1		Jeff May

TO-DO LIST

0

★ TASKS

New Property

New Corporate  
Entity

NEW

New Property Group

Manage Lockboxes

NEW

New Association

Bulk Update Vacancy

Posting Contact Info

NEW

REPORTS

Property Directory

Unit Directory

Rent Roll

Unit Vacancy Detail

General Ledger

STATEMENTS

Bulk Update Statement  
Settings

HELP TOPICS



appfolio

PROPERTY MANAGER | PLUS

Search

Q

Help & Training

Customer Service

DASHBOARD

LEASING

PROPERTIES

PEOPLE

Tenants

Homeowners

Owners

Vendors

Tax Authorities

ACCOUNTING

MAINTENANCE

REPORTING

COMMUNICATION

WHAT'S NEW

29

Tenants

Homeowners

Owners

Vendors

Tax Authorities

Summary

Escalon Villas - 109 | 118 E Escalon, # 109, Fresno, CA 93710

\$1,225.00

MONTHLY CHARGES

\$15,150.00

CURRENT BALANCE

02/02/2019

LAST RECEIPT

08/31/2020

LEASE END DATE

Tenants

Anthony LeGrant

Other Occupants

Geovanni A. Ceballos

Past Tenants & Co-signers

Makayla L. Ceballos

Continue Move Out

Priscilla Sanchez

Review/Edit Move Out

Status

edit

Balance \$15,150.00

Delinquency Notes Add

Makayla L. Ceballos

edit

Birthday 08/21/2011

Contact

edit

Phone Numbers

Phone (559) 416-0952

Text

Phone (559) 416-0951

Text

Phone (559) 416-0954

Text

Emails

Email aa@aa.com

TO-DO LIST

0

★ TASKS

Enter Charge

Enter Credit

Enter Receipt

Charge Late Fees

Move Out Tenants

Move Out One Tenant

NEW

Transfer Tenants

Send Lease or Addendum

Send Renewal Offer

NYC Lease Renewal

Increase Rent

New Service Request

New Work Order In Mccportal

MCC

Work Orders

Tenant Payable

Add Additional Tenant

Hide Tenant

New Inspection

Revision: 5101d2ba2022c13c2bfbbbd9ee492fc19dc85c16

Host: front1.qa10.dalin.appfolio.net

Slice: qa10

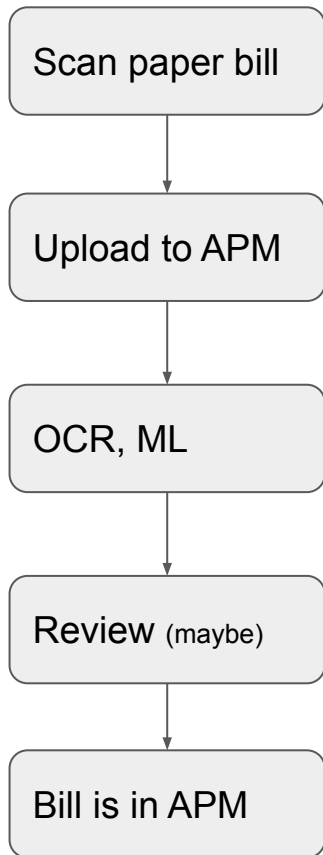
DC: dalin

cool.js: (non-React) ctrl-alt-n; (React) ctrl-alt-b

X



# "Smart Bill Entry"



q.a.qa.appfolio.com/accounting/bills/new?bill\_form%5Bamount%5D=0.0&bill\_form%5Bdetails\_attributes%5D%5B0%5D%5Bamount%5D=0.0&bill\_form%5Bdetails\_attributes%5D%5B0%5D...

Search

Receivables **Payables** Bank Accounts Journal Entries GL Accounts Diagnostics

**NEW** Smart Bill Entry - New Bill  
Upload PDF invoices in bulk, and review pre-filled bill details such as amount, property, and vendor. [FEEDBACK](#)

### New Bill

Payee\* [Add New Vendor](#)  
Start typing to search

Total Amount\*  
\$ 0.00

Invoice Date\* Due Date\*  
02/07/2020 02/07/2020

Purchase Order #  
Start typing to search

Work Order  
Start typing to search

Reference  
e.g. Invoice #123

Remarks  
e.g. November Bill

Cash Account Memo for Check ⓘ  
Automatic e.g. Account #123456

☐ Allocation

[Download](#) [Split PDF](#)

**DNS SERVICES**  
P.O. BOX 8940  
VANCOUVER, WA 98909-8940

Statement Date: 12/27/12  
Company Name: COMPANY NAME WAS HERE  
Account Number: TAXI ACCOUNT NUMBER WAS HERE  
Amount: \$65.00

Contact Us: www.DNSvc.com  
Questions or: info@DNSvc.com  
Support: (860) 520-5130 Direct  
(860) 450-2061 Fax

Site Account Summary Details

ITEM NO.	DESCRIPTION	AMOUNT
001	Managed DNS Backup Business Services	Annual Fee \$65.00
	• Primary Domain(s) COMPANY'S URL WAS HERE	
	• Name Server(s)	
	Name Server 1 THE COMPANY'S ACTUAL DNS RECORDS WERE HERE	Current
	Name Server 2 (ns3.dnsvcc.com)	Inactive
	Name Server 3 (ns4.dnsvcc.com)	Inactive
	Name Server 4 (ns4.dnsvcc.com)	Inactive
	• Mail Server(s) COMPANY'S URL WAS HERE	Current
002	DNS Failover for 5 A Records	Incl.
003	REST API Access	Incl.
	TOTAL	\$65.00

- MANAGING AND MAKING CHANGES TO YOUR DNS RECORDS CAN NOW BE DONE AUTOMATICALLY WITH OUR REST API ACCESS SERVICE AVAILABLE AT NO CHARGE FOR ALL ANNUAL SUBSCRIPTION BUSINESS CUSTOMERS.  
- ALL DNS SERVICES INCLUDING SECONDARY EMAIL SERVERS ARE INCLUDED IN YOUR ANNUAL FEE.  
- THIS IS A SOLICITATION FOR THE ORDER OF GOODS OR SERVICES, OR BOTH, AND NOT A BILL, INVOICE, OR STATEMENT OF ACCOUNT DUE. YOU ARE UNDER NO OBLIGATION TO MAKE ANY PAYMENTS ON ACCOUNT OF THIS OFFER UNLESS YOU ACCEPT THIS OFFER.

THANK YOU. WE APPRECIATE YOUR BUSINESS.  
Please detach and return this portion with your payment.

**DNS SERVICES**  
The Leader in DNS Solutions

Payment Date Upon Receipt  
Account Number: TAXI ACCOUNT NUMBER AGAIN  
Amount: \$65.00

Enclosed  
Make checks payable to: DNS Services, Inc.  
Please include your account number on your check.  
DO NOT SEND CASH

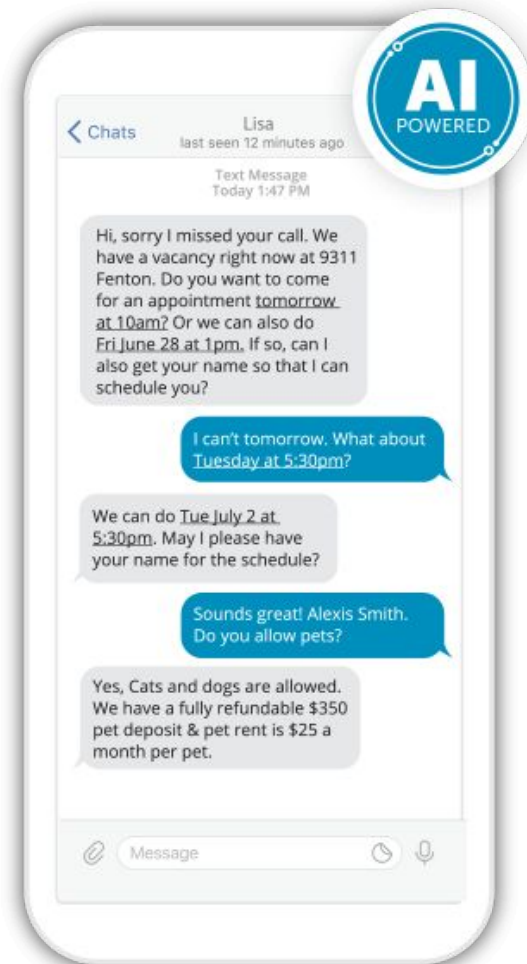
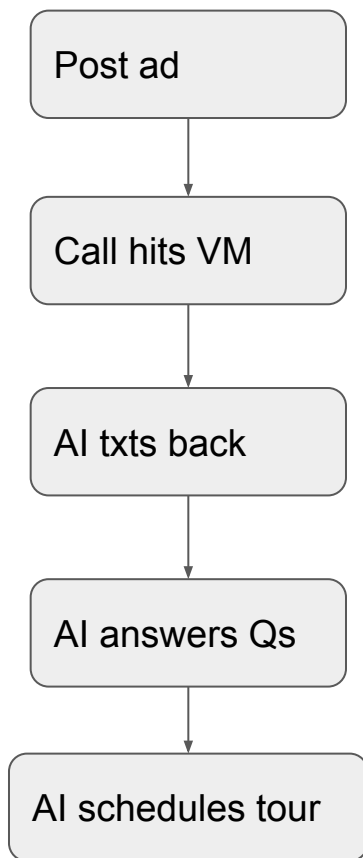
**TO-DO LIST 0**

★ TASKS  
Smart Bill Entry **NEW**

REPORTS  
Vendor Ledger

HELP TOPICS  
Enter a Bill

## "LISA" -- AI leasing assistant





| By Alexis Hammond

## Retiring At 27, With A Little Help From Great Software

You've seen it before. The advertisement with the unnamed person, sitting on their laptop gazing out over a beautiful beach. The headline might read: "The freedom to work from anywhere."

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- Accounting
- AppFolio
- Community Associations
- Events
- Green Property Management
- Industry Trends
- Investment Management

# Agenda

## 1. What's Appfolio's product?

- (Real-estate) Property management software

## 2. What would my life look like at Appfolio?

- Co-ops work hard on real teams with real impact
- Co-ops have a good time
- (Maybe) Hire Co-ops

# Agenda

## 1. What's Appfolio's product?

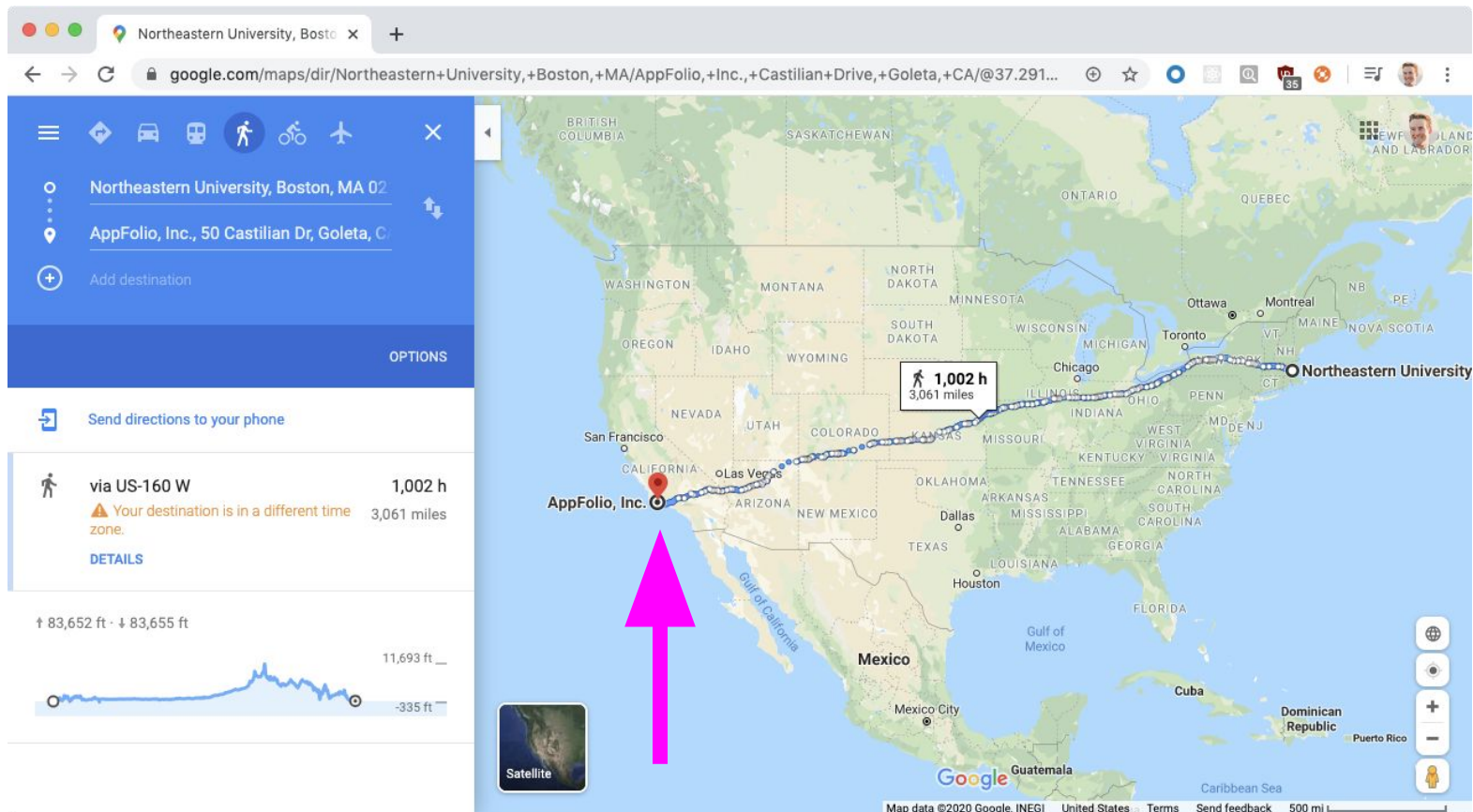
- (Real-estate) Property management software

## 2. What would my life look like at Appfolio?

- **Co-ops work hard on real teams with real impact**
- Co-ops have a good time
- (Maybe) Hire Co-ops

- Where live?
- Teams?
- Mentor?
- Onboarding?
- Work?
- Impact?

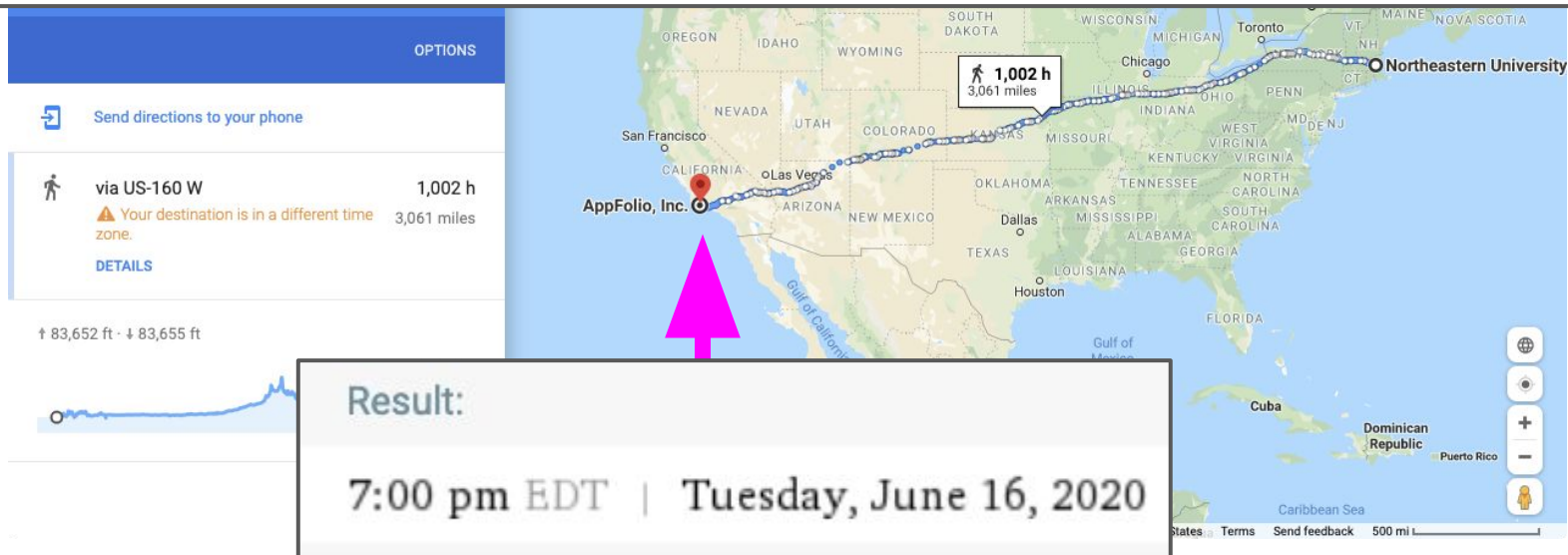
# Where live?



# Where live?

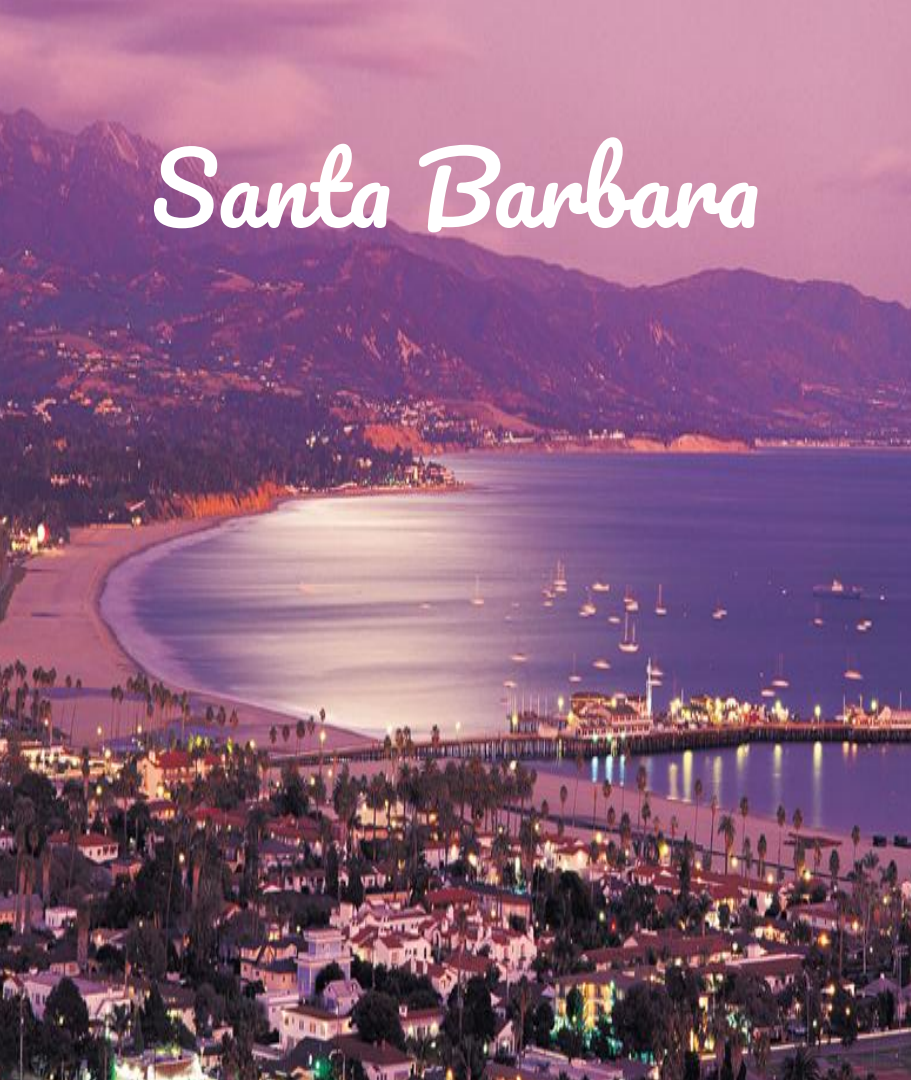


3000 hours after 7pm wed feb 12 eastern time





# *Santa Barbara*



# *San Diego*





The logo for Appfolio Property Manager. It features the word "appfolio" in a white, lowercase, sans-serif font, with the "a" stylized as an '@' symbol. Below it, the words "PROPERTY MANAGER" are written in a smaller, white, uppercase, sans-serif font. The entire logo is set against a solid blue rectangular background.

appfolio  
PROPERTY MANAGER

95%, SB / SD

The logo for Appfolio Investment Management. It features the word "appfolio" in a dark blue, lowercase, sans-serif font, with the "a" stylized as an '@' symbol. Below it, the words "INVESTMENT MANAGEMENT" are written in a smaller, dark blue, uppercase, sans-serif font. The entire logo is set against a white background.

appfolio  
INVESTMENT MANAGEMENT

SB

The logo for mycase by appfolio. It features a white icon of a person with arms raised, holding a briefcase, inside a white circle. To the right of the icon, the word "mycase" is written in a large, white, lowercase, sans-serif font. Below "mycase", the words "by appfolio" are written in a smaller, white, lowercase, sans-serif font. The entire logo is set against a solid blue rectangular background.

mycase  
by appfolio

SD

# Real Teams

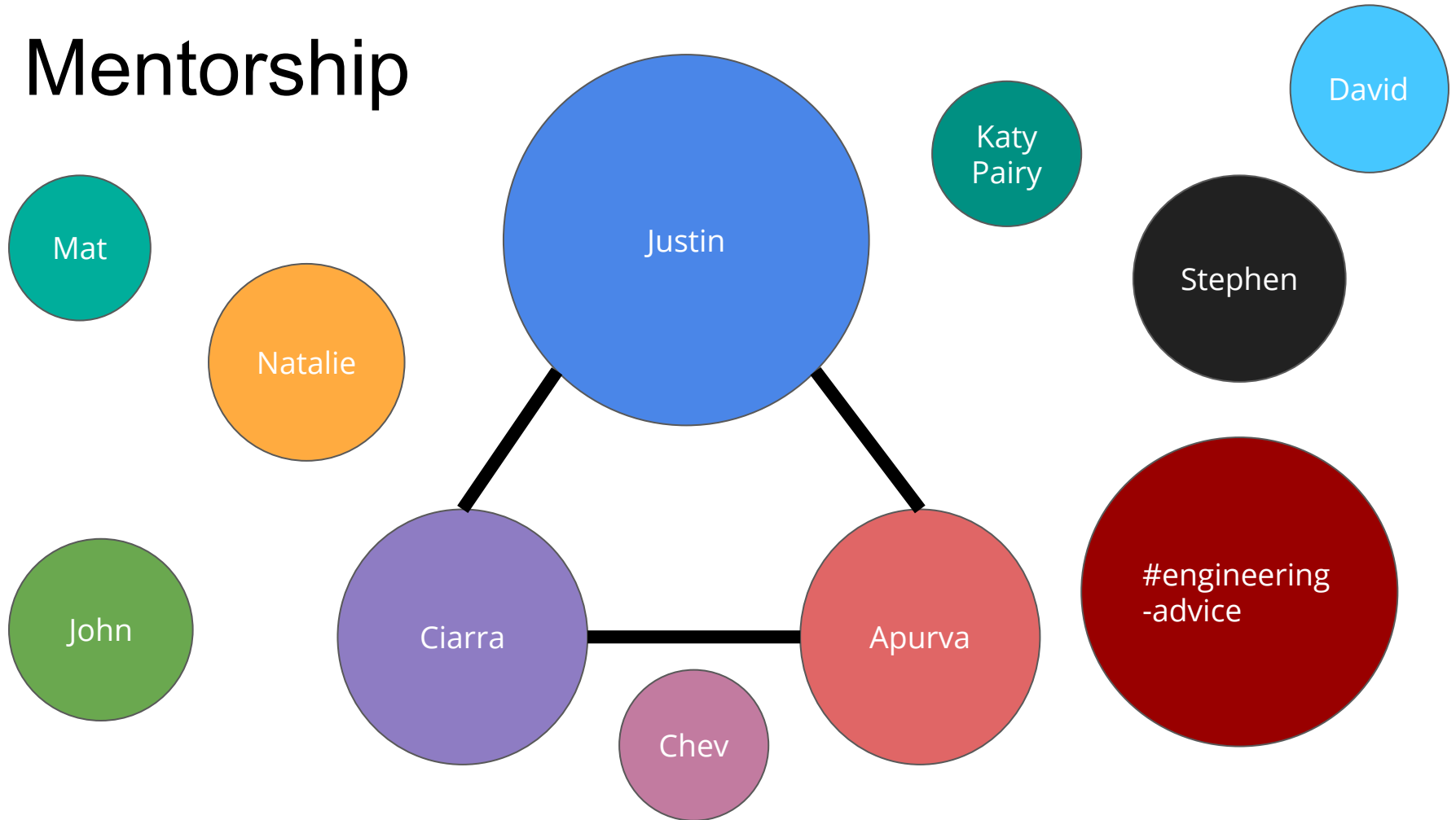


Product Manager  
User Experience Designer  
Quality Assurance Engr  
Software Dev  
Software Dev  
Software Dev

"Small, focused teams keep us agile"



# Mentorship



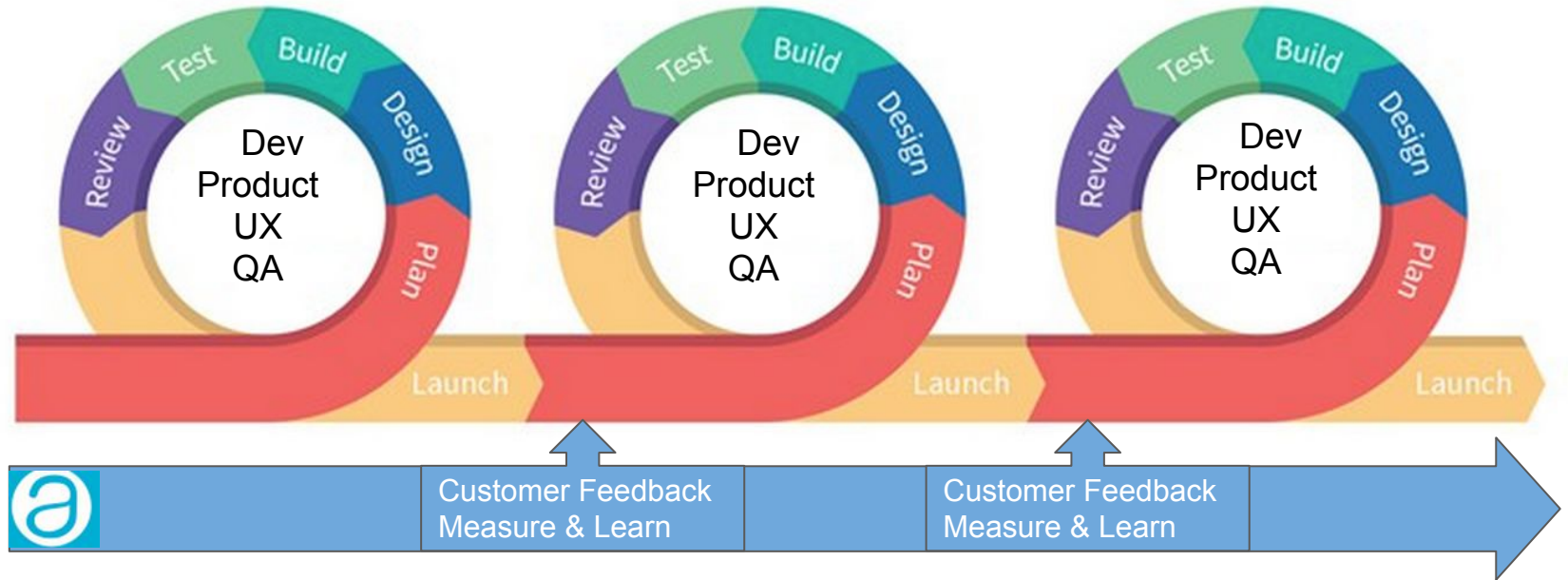
# Onboarding

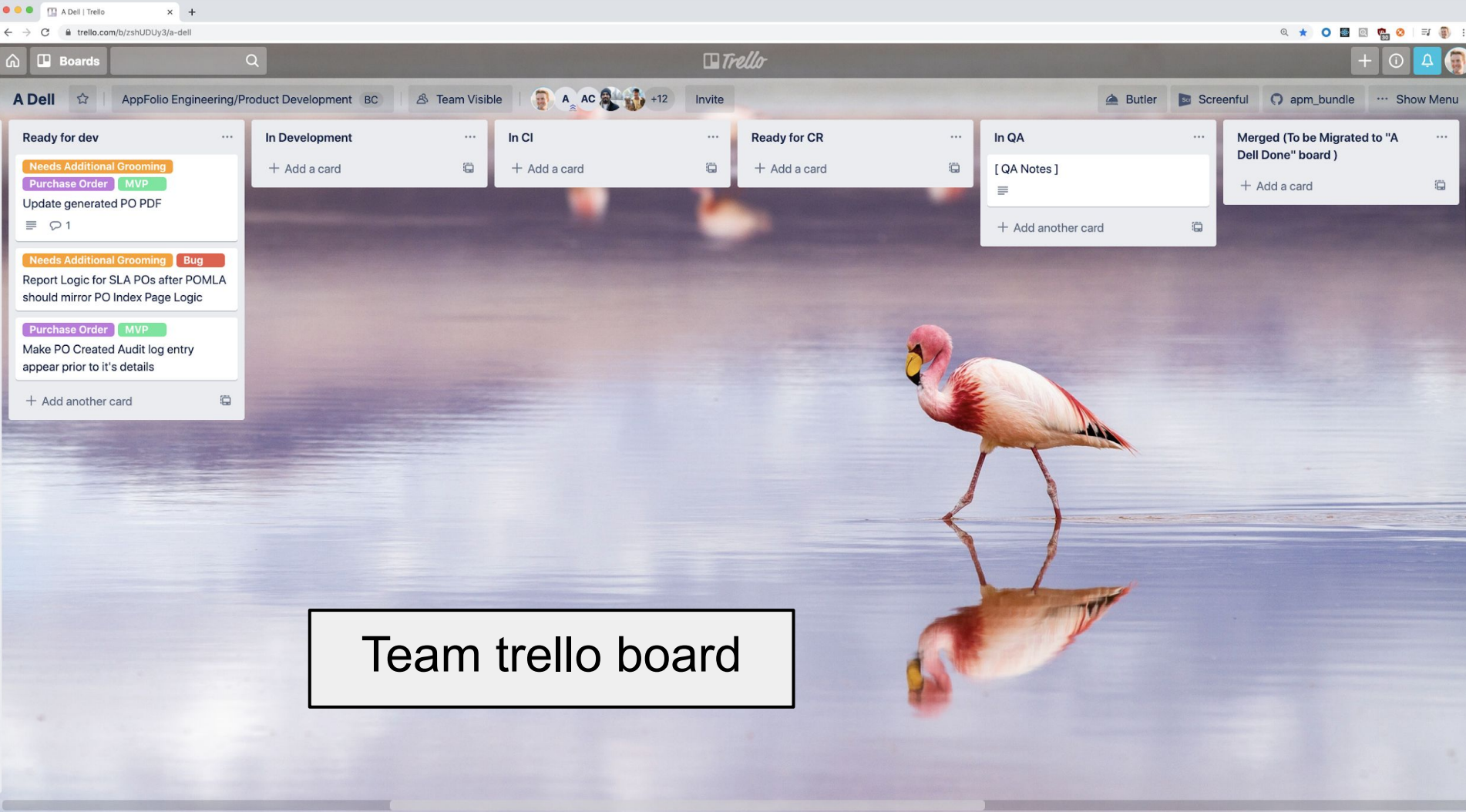


Engineering Academy										
File Edit View Insert Format Data Tools Add-ons Help Last edit was made 4 days ago by Bryanna Rivera										
100% 10 Arial										
Title										
Title Teachers Prereqs Dev QA Ops Prod UX Minut Schedule										
2	Intro to Property Management		1	✓	✓	1	1	60	1st Week	
3	Ruby and Command Line Basics Part 1		1	✓				60	1st Week	
4	Ruby and Command Line Basics Part 2	Ruby and C	1	✓				60	1st Week	
5	Intro to Git		1	✓	✓			60	1st Week	
6	Rubymine		1					60	1st Week	
7	Clean Git	Intro to Git	1					60	1st Week	
8	Intro to APM		1	✓	✓	1	1	90	1st Week	
9	Intro to Automated Testing		1					90	2nd Week	
10	CSS Development at AppFolio		2					60	2nd Week	
11	Intro to Test-Driven Development (TDD)		2					90	2nd Week	
12	Selenium & Page Objects		2					90	2nd Week	
13	Intro to React Testing		✓					90	Monthly	
14	Intro to React		✓					90	Monthly	
15	Intro to SQL		1	✓	✓	3	3	60	Monthly	
16	Agile @ AppFolio		✓	✓	✓	2	2	60	Monthly	
17	Admin App		✓	2		✓	✓	60	Monthly	
18	Architecture		✓	✓		6	6	60	Monthly	
19	Exemplars		✓					60	Monthly	
20	Working with Property Engines		✓					60	Monthly	
21	Technical Security		✓					60	Monthly	
22	Accessing Remote Servers		✓	✓				60	Monthly	
23	Intro to AppFolio Accounting	Intro to Acc	✓	2	✓	3	3	90	Monthly	
24	Buffered Reports		✓					60	Monthly	
25	Rollbar - Using exceptions to your advantage		✓	✓				60	Monthly	
26	Intro to Accounting		✓			3	3	60	Monthly	
27	APM Access Control		✓	4	✓	3	3	60	Monthly	
28	Basic NewRelic		✓	4		5	5	60	Monthly	
29	SQL: Episode 3	Intro to SQL	✓	✓	✓	5	5	90	Monthly	
30	Implementation 101		✓	✓		4	4	60	Monthly	
31	APM Release Process		✓	2	✓			60	Monthly	
32	Working with Background Jobs		✓					60	Monthly	
33	CI - Continuous Integration		✓					60	Monthly	
34	Intro to SQL: The Sequel	Intro to SQL	2	✓	✓	3	3	60	Monthly	
35	Triage		✓	✓	✓			30	Monthly	
36	Product Management Intro		✓	✓	✓	1	1	60	Monthly	
37	Meet Team Apple & the Life of a Vhost		✓	✓	✓	6	6	60	Monthly	
38	Security Operations		✓	✓	✓	6	6	60	Monthly	
39	User Experience (UX) at AppFolio		✓	✓	✓	1	1	60	Monthly	
40	Intro to Mobile	Intro to Propri	✓	✓	✓	✓	✓	60	Monthly	
41	Intro to Customer Experience (CX) at AppFolio		✓	✓	✓	✓	✓	Quarterly (+6)		
42	Intro to Accessibility		✓	✓	✓	✓	✓	60	Quarterly (+6)	
43	WCAG & Designing for Accessibility		✓	✓	✓	✓	✓	60	Quarterly (+6)	
44	Billing and Internal Apps		✓	✓				60	Quarterly (+6)	
45	Intro to Import and Merge of a New Customer's Data		✓	✓				60	Quarterly (+6)	
46	Advanced Git		✓					On Demand		
47	Communication Styles							On Demand		
48	APM Learning Topics							On Demand		
49	Elephant Carcass		✓	✓	✓	2	2	120	On Demand	
50	Survey 101						✓	60	On Demand	



# How we work





Team trello board

# Define user story

## "Email approvers" Modal

in list [355 b:2/3 Live:2/5](#) @

MEMBERS

LABELS



Purchase Order



### Description Edit

As a PM who has submitted a PO for approval, I would like the ability to notify approvers that there is an approval request waiting for them. This helps me with approval requests that need a quick turnaround and also to remind approvers when the approval process stalls.

Modal with option to send to the following groups with population of the email field. This helps us achieve feature parity with the current PO approval process.

1. Approvers of the current step of the PO's approval flow
2. Approvers of all subsequent steps of the PO's approval flow
3. [DESCOPE FOR MVP] Single Approver (validation that this person does or does not have approval authority would be helpful)
4. Pre filled Subject: [Approval Request for Purchase Order #00000](#)
5. Pre Filled Body:

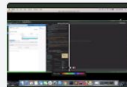
You have an Approval Request for Purchase Order #00000  
View this purchase order here:  
(link to PO)

### GitHub Pull Requests

[Remove...](#)

[Add "Email Approver" modal dialog box to Purchase Order show page.](#) 1  
appfolio/apm\_bundle #34509 opened by justinpearsonappfolio  
merge [adlEmailApproversV2](#) into [master](#)

### Attachments



**Screen Shot 2019-12-19 at 4.25.19 PM.png**   
Added Jan 17 at 1:56 PM - [Comment](#) - [Delete](#) - [Edit](#)  
[Remove Cover](#)

### ADD TO CARD

Members

Labels

Checklist

Due Date

Attachment

### POWER-UPS

GitHub

[Get More Power-Ups](#)

### ACTIONS

Move

Copy

Make Template

Watch

Archive

Share

354 b:1/29 Live:SKIP (rent week)

[Purchase Order](#)

Dashboard Notifications for POs  
'Awaiting Approval'

3 2 0/4 1

1 merged



[+ Add another card](#)

# Development Process

- MVP MVP MVP! What is the easiest thing? We can always iterate!
- Pair programming
- "Mob" programming
- Test-Driven Dev





EXPLORER

OPEN EDITORS

JS FlowTemplateStore.js src/store/ApprovalSett...  
JS approvals.js src/api 3  
JS StepStore.js src/store/ApprovalSettingsPage  
X JS ApprovalStepRow.js src/components/Approv...  
JS index.js src  
JS FlowStore.js src/store/ApprovalSettings... 3

SETTINGS

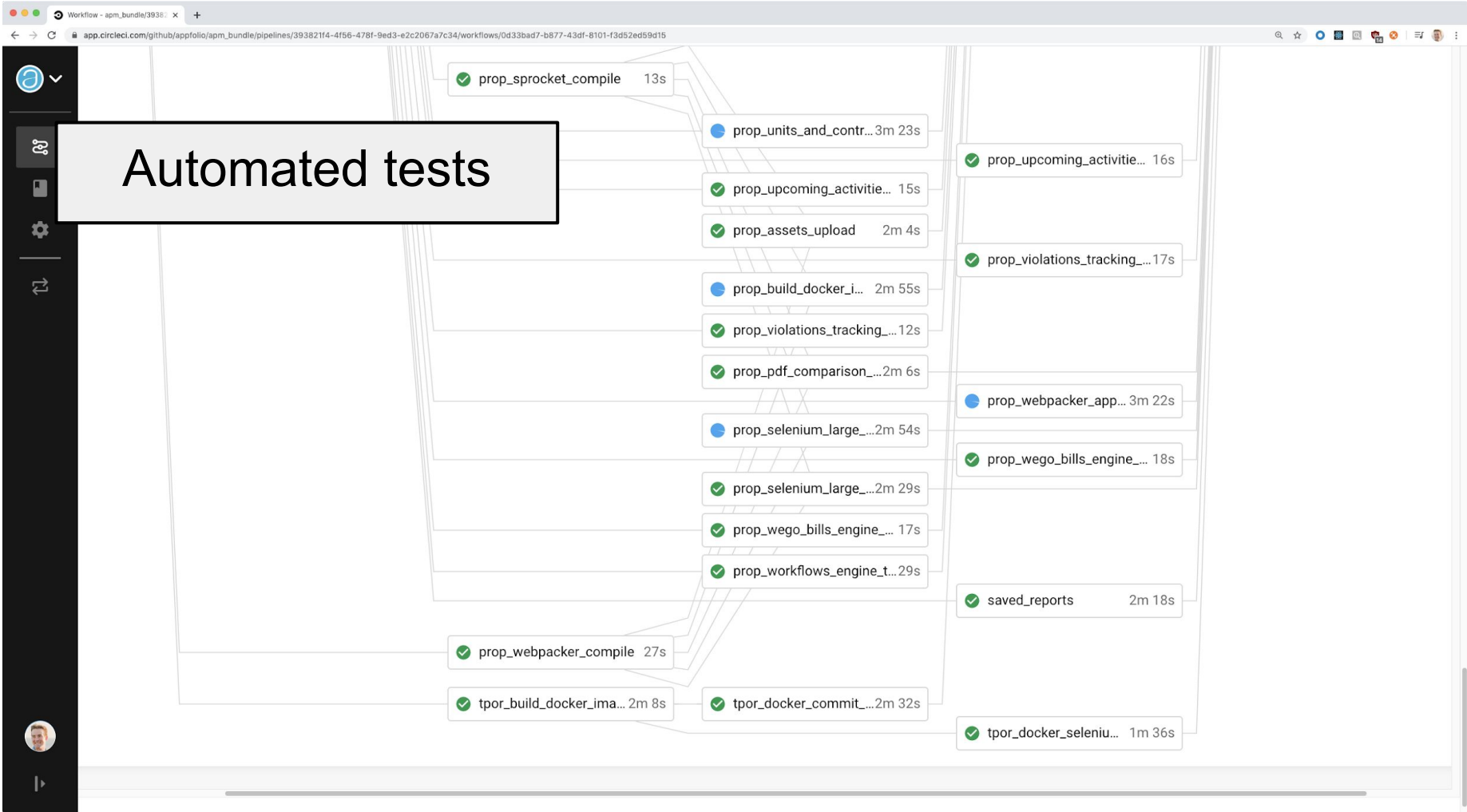
> .nyc\_output  
> public  
v src  
v api  
JS approvals.js 3  
JS property.js  
v components  
v ApprovalSettingsPage  
JS ApprovalStepRow.js  
JS container.js  
JS FlowPresenter.js  
JS index.js  
JS presenter.js  
JS SaveWarningModal.js  
JS Sidebar.js  
> ShowingSettingsPage  
v containers  
JS App.js  
v store  
v ApprovalSettingsPage  
JS FlowStore.js 3  
JS FlowTemplateStore.js  
JS SidebarStore.js  
JS StepStore.js  
JS ShowingSettingsStore.js  
JS index.js  
> test  
@.eslintignore  
@.eslintrc.json  
@.gitignore  
@.npm\_install\_checker  
OUTLINE  
NPM SCRIPTS

JS FlowTemplateStore.js JS approvals.js JS StepStore.js JS ApprovalStepRow.js x JS index.js JS FlowStore.js

src > components > ApprovalSettingsPage > JS ApprovalStepRow.js > ApprovalStepRow > render  
Mohan Chaturvedula, a year ago | 1 author (Mohan Chaturvedula)  
1 import React from 'react';  
2 import PropTypes from 'prop-types';  
3 import { Col, Row, Select } from 'react-gears';  
4 import { observer } from 'mobx-react';  
5 import StepStore from '../store/ApprovalSettingsPage/StepStore';  
6  
7 @observer  
8 export default class ApprovalStepRow extends React.Component {  
9 buildOptions() {  
10 const { step } = this.props.value;  
11 return step.approversList;  
12 }  
13  
14 onSelectApproversOptions = (options) => {  
15 const { step } = this.props.value;  
16 step.setApprovers(options);  
17 };  
18  
19 componentDidMount() {  
20 const { step } = this.props.value;  
21 step.loadApproversList();  
22 }  
23  
24 render() {  
25 const { step } = this.props.value;  
26 return (  
27 <Row className="mb-2 ml-2">  
28 <Col xs={3}>  
29 <div className="js-order">  
30 The {step.order === 1 ? 'first' : 'next'} approver(s) is/are:  
31 </div>  
32 </Col>  
33 <Col xs={9}>  
34 <Select  
35 multi  
36 placeholder='Select a User or a User Role'

Ruby  
Rails  
React  
JS  
SQL  
...

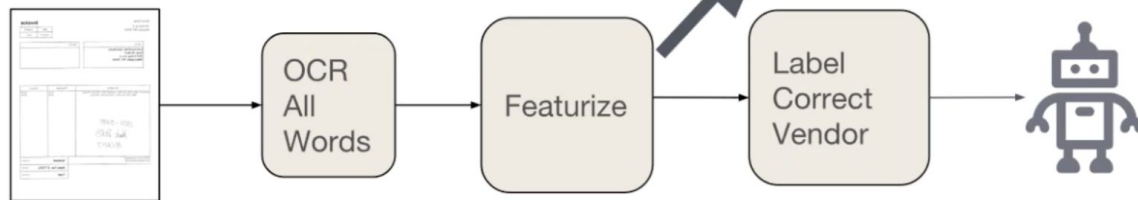
Mohan Chaturvedula, a year ago Ln 36, Col 55 Spaces: 2 UTF-8 LF JavaScript Prettier



## Vendor Pipeline Overview

### Training (Phase 2)

Plumbing	2
Pipes	5
Dr. Piper	1
Tree	0
Trimming	0



Visit customers



# Impact

- Fixed Assets
- Bulk Upload
- Goal: 100,000

Comment | OMG!! This is great!

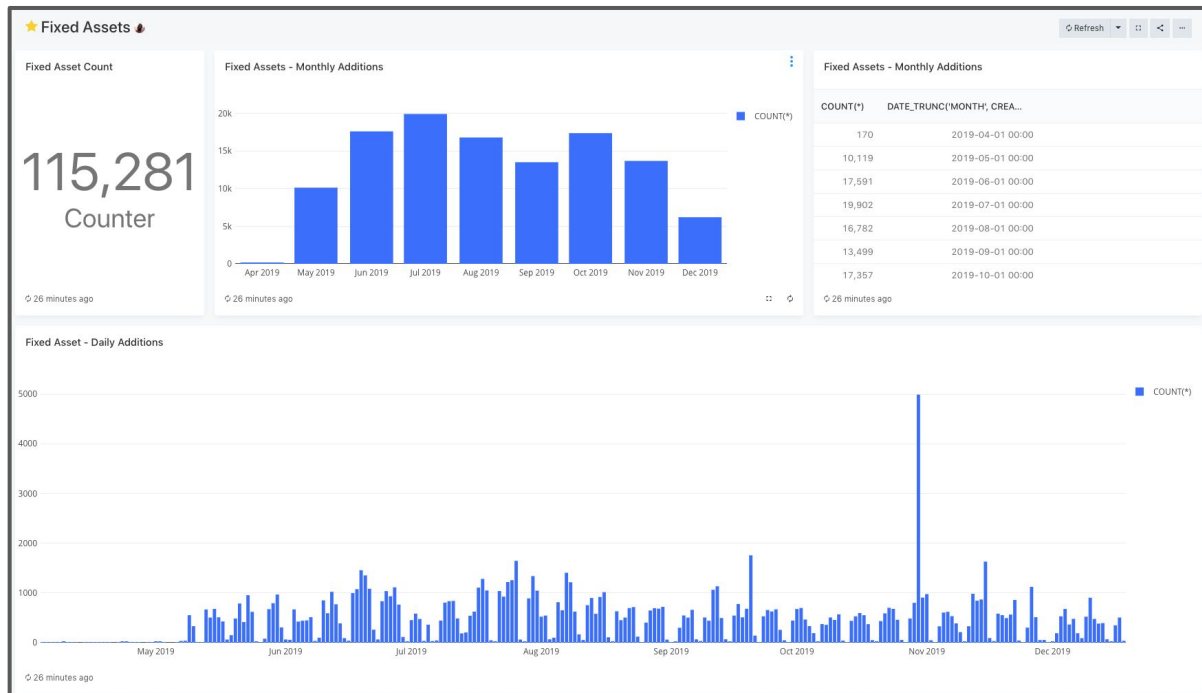
User Details | PeiPei Tan (President)  
[pei@discoinvest.com](mailto:pei@discoinvest.com)

Comment | that's awesome! thank you!

User Details | Viktoria Farkas (Accountant)  
[viktoria.farkas@mainlander.com](mailto:viktoria.farkas@mainlander.com)

Comment | We are busting out the champagne. Thank you so much!

User Details | Katie Farrar (President)  
[kfarrar@tessierassociates.com](mailto:kfarrar@tessierassociates.com)





# Impact

- Multi-Level Approvals “Spike”
- Bills and Purchase Orders
- Reusable Code
- 50 companies / 100,000 POs
- MVP!!!

```
SELECT * FROM (SELECT DISTINCT 'purchase_orders'.* FROM 'purchase_orders' LEFT JOIN
purchase_order_details ON purchase_order_details.purchase_order_id =
purchase_orders.id INNER JOIN (SELECT DISTINCT 'purchase_orders'.id, SUM('
purchase_order_details'.item_amount') AS total FROM 'purchase_orders' LEFT JOIN
purchase_order_details ON purchase_order_details.purchase_order_id =
purchase_orders.id WHERE (purchase_order_details.property_id IS NULL OR
purchase_order_details.property_id IN (2,38,9)) GROUP BY purchase_orders.id) AS
new_purchase_orders ON new_purchase_orders.id = purchase_orders.id INNER JOIN
approvals_criteria ON approvals_criteria.min <= new_purchase_orders.total AND
new_purchase_orders.total <= approvals_criteria.max LEFT OUTER JOIN
approvals_status ON purchase_orders.id = approvals_status.approvable_entity_id AND
approvals_status.approvable_entity_type = 'PurchaseOrders::PurchaseOrder' INNER
JOIN approvals_flows ON approvals_criteria.flow_id = approvals_flows.id INNER JOIN
approvals_stages ON approvals_stages.flow_id = approvals_flows.id INNER JOIN
approvals_deciders ON approvals_deciders.stage_id = approvals_stages.id WHERE (
purchase_order_details.property_id IS NULL OR purchase_order_details.property_id
IN (2,38,9)) AND TRUE AND ('approvals_stages'.order = 'approvals_status'.stage'
OR 'approvals_status'.id IS NULL AND 'approvals_stages'.order = 1) AND ('
approvals_status'.fully_approved IS NULL OR 'approvals_status'.fully_approved'
= 0) AND 'approvals_flows'.flow_template_id IN (SELECT 'approvals_flow_templates'
'.id' FROM 'approvals_flow_templates' WHERE 'approvals_flow_templates'.name = '
PurchaseOrders::PurchaseOrder') AND (CONVERT_TZ(purchase_orders.created_at, 'UTC'
, 'America/Los_Angeles') >= '2019-09-10 00:00:00' AND 1 AND canceled_at IS NULL)
ORDER BY created_at desc) subquery_for_count
```

Purchase Orders: \$0.00 - \$10.00

delete

Purchase Orders between: \$ 0.00 — \$ 10.00

Authorized Approvers

This dollar-value range has no approvers, so Purchase Orders in this range can be paid immediately. To add approvers, click "Add Another Step".

Add Another Step

Purchase Orders: \$10.01 - \$100.00

delete

Purchase Orders between: \$ 10.01 — \$ 100.00

Authorized Approvers

The first approver(s) is/are: President Aus (austin.wong+m3p@appfolio.com) x

The next approver(s) is/are: Katie Alexander (kalexander@m3multifamily.com) x

The next approver(s) is/are: John Mosby (jmosby@m3multifamily.com) x

The next approver(s) is/are: Andrea Rogge (arogge@m3multifamily.com) x

Add Another Step

Purchase Orders: \$100.01 and up

delete

Purchase Orders between: \$ 100.01 — \$ no max

# Agenda

## 1. What's Appfolio's product?

- (Real-estate) Property management software

## 2. What would my life look like at Appfolio?

- Co-ops work hard on real teams with real impact
- **Co-ops have a good time**
- (Maybe) Hire Co-ops

- Where live?
- Teams?
- Mentor?
- Onboarding?
- Work?
- Impact?







Team outing: Santa Cruz island, Sep 2019

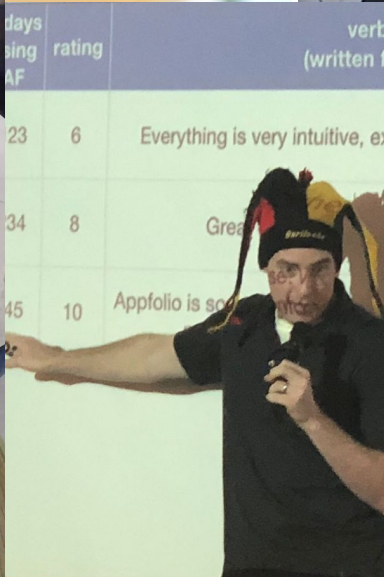













 **'Generate Invoice' Modal should display Calendar for Invoice date and Due date (not a text box)**  
in list 330 b:10/21 Live:10/23 ©

MEMBERS LABELS

CP + PDF Invoice Radical +

ADD TO CARD

Members









...Coz this is Thriller!





# Agenda

## 1. What's Appfolio's product?

- (Real-estate) Property management software

## 2. What would my life look like at Appfolio?

- Co-ops work hard on real teams with real impact
- Co-ops have a good time
- **(Maybe) Hire Co-ops**



Maybe Hire Interns!



# appfolio

- Co-ops work hard on real teams with real impact
- Co-ops have a good time
- (Maybe) Hire Co-ops



- Ruby, Rails, Github, React, Javascript
- Customer Focus
- Iterative
- Small, autonomous teams
- Community | Mentorship | Work culture







# Q&A

